Growing in the right direction

2010 Annual Report
to the Community

ROYAL
BOTANICAL
GARDENS
www.rbg.ca

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2010 Board of Directors

Officers of the Board
Ian Brisbin, Chair (appointed November 25)
Leslie Bullock, Secretary
Ruth Lee, Treasurer
Kathy Graham, Past Chair (resigned November 25)

Appointed by Council, City of Hamilton
Councillor Russ Powers
Ian Brisbin
Rebecca Raven

Appointed by Council, Regional Municipality of Halton
Councillor Jane Fogal
Councillor Peter Thoem
Ruth Lee
Orla Johnston
Genevieve H. Plank

Additional Members in place of appointments by the Governor-General-in-Council, Canada
Bill Bennett
One vacant position

Appointed by the Lieutenant-Governor-in Council, Province of Ontario
Ed Gamrot
James Morton (resigned November)
One vacant position

RBG Appointees
Gord Albini
Leslie Bullock
Catherine Kavassalis
Wayne Joudrie
Cliff Carson
Daniel Roberts
Dr. Geoffrey P. Arron

Representing the Auxiliary of RBG
Gabrielle Adams, President
Frances Neufeld, Vice-President as of February 25

Executive Team

Mark Runciman, Chief Executive Officer
Dolf DeJong, Director, Biodiversity Programs
Darlene Bennett-Howes, Director, Business Development and Fundraising
Terry Caddo, Director, Operations

The Board of Directors and the Executive Team graciously recognize the dedication of all 2010 staff members of Royal Botanical Gardens.

OUR MISSION

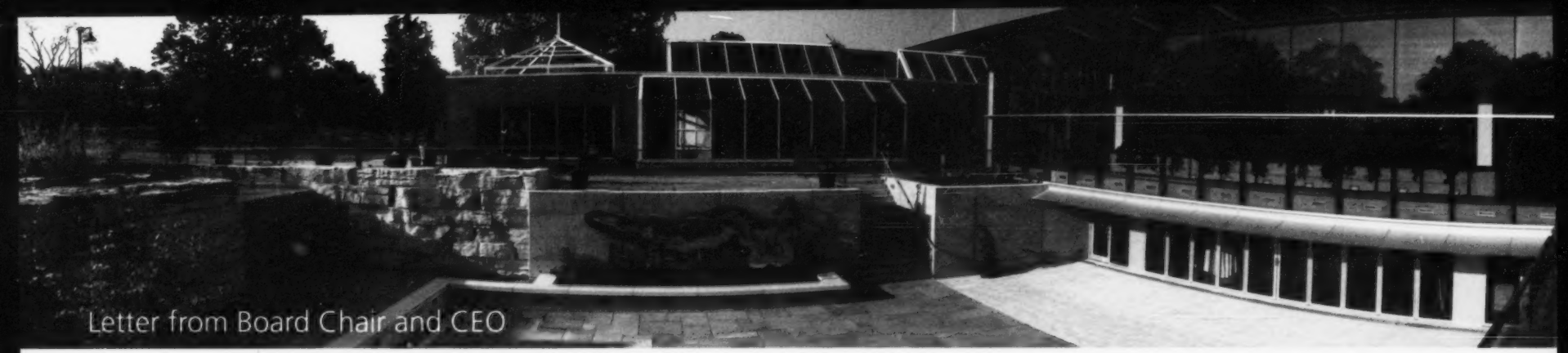
To be a living museum which serves local, regional and global communities while developing and promoting public understanding of the relationship between the plant world, humanity and the rest of nature.

VISION

Royal Botanical Gardens is to be recognized and supported as Canada's most effective change agent in promoting environmentally appropriate lifestyle choices that enable Canadians to sustain, conserve and enjoy the highest quality of life on Earth.

FUNDERS

Royal Botanical Gardens is funded by the people through Ontario Ministry of Tourism and Culture, Regional Municipality of Halton, City of Hamilton, Royal Botanical Gardens' members, The Auxiliary of Royal Botanical Gardens, and many corporations, foundations and individuals.



Letter from Board Chair and CEO

2010 saw Royal Botanical Gardens continuing down the pathway of growth and renewal of our goals. The second year of our three-year revitalization plan saw more positive changes as we entered the decade primed to show the world that we are a multi-faceted, dynamic entity and effective change-agent that adds immeasurable value to our community.

From a financial standpoint, the significant investments received from Province of Ontario, Regional Municipality of Halton, and City of Hamilton were handled judiciously, resulting in another positive year-end. We continue to self-generate approximately half of our annual revenue and are grateful that so many individuals and corporations recognize how their support helps Royal Botanical Gardens make a positive impact in our community.

We established a new structure and executive team in 2010, adding new directors of business development and fundraising, operations, and biodiversity programs. With a wealth of experience and enthusiasm, these professionals bring a new energy and further solidify the foundation that Royal Botanical Gardens requires to grow: as a business, in our programming, and as an agent of positive environmental change.

In addition to new team-members, we also provided many new experiences in 2010. Our winter exhibition, *Amazon Voyage: Vicious Fishes and Other Riches* attracted 25,000 visitors and offered a product of greater quality while providing an experience that fulfilled the mission of our mandated areas.

In May, we complemented the Camilla and Peter Dalglish Atrium with the opening of the breathtaking Aldershot Escarpment Garden. This was made possible through the support and leadership of Bill DeLuca of Aldershot Landscape Contractors and his sister Linda Cupido. The grand opening of this Garden, Water on the Rocks, was a wonderful event and a great tribute to their father Joe, a great admirer of RBG.

In September, we launched our successful Veggie Village: 100 Mile Produce Gardens, designed to demonstrate to the community the ease of growing their own food regardless of their environment, while also illustrating the health and environmental benefits of buying locally.

Our success depends on the support of our members and supporters — Royal Botanical Gardens is poised for great things in the years to come as we head into a new era. Our pathway has been solidified but we still rely on private and public support to continue in our mission. With your help, we will all foster the growth of RBG together.

Ian Brisbin,
Board Chair

Mark Runciman,
Chief Executive Officer

Horticulture

Horticulture is usually considered a plant-based enterprise. At its core, however, it is really a people business. Gardens and plantings, the most visible manifestation of RBG's mandate fulfillment, are created to enhance visitor experience. Outreach and education spread the good word to the public and interested students. Engagement involves professional organizations and dedicated specialist societies in the work of the garden. Throughout 2010, RBG continued pushing forward on all these fronts.

CREATE

Installation of the new sustainably driven display garden, Veggie Village: 100 Mile Produce Gardens, in Hendrie Park, demonstrated to guests the ease and importance of growing local produce and using it in their meals. The completion of the Aldershot Escarpment Garden showcased the beauty of our local landscape.

ENGAGE

Royal Botanical Gardens formed and fostered relationships with various groups and associations including: American Public Gardens Association, National Plant Collections Consortium, Botanic Gardens Conservation International, Consulate-General of Japan in Toronto, Bonsai Society at RBG, Oakville Horticultural Association and delegates from Suncheon City, South Korea.

REVITALIZE

In Hendrie Park, the lily collection was moved and completely redesigned while the Hammock Garden was repurposed as Imagination Grove to provide an engaging garden experience for families. In Laking Garden, beds were repurposed for new perennial introductions, and in the Arboretum, rare or unusual lilacs were propagated and preserved, and the cherry collection augmented. Plant records were updated for all woody plants in the Arboretum and at RBG Centre.

OUTREACH

Horticulture staff delivered over 55 presentations to various groups, including: Landscape Ontario, the Successful Garden Show, Canada Blooms, Niagara College, Fanshawe College and the Master Gardeners of West Virginia. Media coverage was garnered in the Toronto Star, Hamilton Spectator, Weather Network, Daily Web TV and Cogeco Television. Other outreach initiatives included the first RBG Garden Show, display gardens at Hamilton Home Show and Successful Gardening Show and participation in Deloitte Impact Day.

SKILLS FOR LIFE

Forty-seven students from McMaster University, Guelph University, Humber College, Fanshawe College, Ridgetown College, Niagara College and Mohawk College gained new practical horticultural skills in our gardens.

Education

Botanical gardens exist to grow and share knowledge about the plant world and the many relationships that exist between people, plants and nature. At RBG, we share this knowledge with people of all ages through formal and informal learning experiences that are offered on-site, off-site and through the Internet. From using interpretation as a tool to spread management messages about appropriate use of our trails and sanctuaries, to courses and school programming that helps people understand the significance of our formal collections, education underpins all that we do. Ultimately, it connects RBG's work to the public in a meaningful way by making our collections and lands intellectually accessible to people of all ages — in other words, it gives our collections and sanctuaries a voice.

In 2010, over 37,000 people took part in our various education programs.

COLLABORATE

We were successful in finding funding to support our vision of a province-wide multisectoral network of organizations that share a focus on helping to rebuild childhood connections with the natural world. We were able to secure an intern through the first eight months of the year, and at the end of the year, we had established connections with over 50 kindred organizations and received news that the Ontario Trillium Foundation would be supporting the development of the Back to Nature Network through to early 2013. This network will facilitate collaboration among groups representing the planning, education, health, youth development, recreation and environmental sectors, and we will be working closely with our Trillium collaborative partners, Parks and Recreation Ontario and Ontario Nature. Other new partnerships include Robert Bateman's Get to Know program: in October, Mr. Bateman, a longtime friend of the Gardens, visited RBG to launch a new online virtual hike of Hendrie Valley.

Robert Bateman

COMMUNICATE

As part of our interpretation planning and renewal efforts we received Ontario Trillium Foundation support for interpretive program development and materials. With hundreds of thousands of visitors, 1100 hectares of land, and an attraction that changes from week to week, RBG requires a lot of signage — from regulatory signs to interpretive panels. This grant enabled us to acquire our own sign printer, allowing us to produce material in-house on a more timely and cost-effective basis while improving the visitor experience.

CELEBRATE

A variety of donors and sponsors made it possible for us to offer special programming to celebrate International Year for Biodiversity. Our winter exhibition, *Amazon Voyage: Vicious Fishes and Other Riches* attracted 25,000 visitors and provided many opportunities for learning about the links between our own sanctuaries and tropical biodiversity hot spots like the Amazon Basin. This theme continued through the summer in our outdoor exhibition, *Rainforest Adventure*, and the Cootes Paradise Biodiversity Festival in September. We also hosted a large audience for an autumn public lecture with one of the fathers of the modern environmental movement, Pulitzer Prize-winner, Dr. E.O. Wilson. This event was offered by video conference as part of a provincial biodiversity education conference hosted here, and we were able to link simultaneously with an audience at the COP-10 meetings of the Convention on Biodiversity in Japan.

Natural Lands

Responsible for the stewardship and monitoring of 900 hectares of Royal Botanical Gardens' properties, the natural lands department includes six core staff, with additional staffing provided through internship programs, summer students, volunteers, as well as dozens of partnership projects with other local organizations.

The primary goal of the department is the restoration of the wetlands that form over at third of the property holdings at the heart of our local ecosystem. Historically, the wetlands were destroyed by inflowing water pollution and physically uprooted by high densities of carp (*Cyprinus carpio*). Efforts to reverse these effects have been in place since the 1950s and have been boosted in recent years with the installation of large-scale infrastructure such as the Cootes Paradise Fishway and Combined Sewer Overflow tanks — dramatic improvements in the area's environmental health are now apparent.

REBUILD

Rejuvenation of trail entrances and destinations was ongoing, with the reconstruction of the Cherry Hill Gate entrance and the Marsh Walk Boardwalk along with the reopening of Sassafras Point Trail. Hendrie Valley, Princess Point and Pinetum trails were resurfaced. These improvements complement the Special Protection Areas within RBG nature sanctuaries that ensure undisturbed space for wild species.

RESEARCH

While numerous species are encountered within the various monitoring programs, our highlight was related to water quality. Through a one-year study of our main water sources we found that water quality in Spencer and Grindstone creeks, the main waterways of the property, has improved considerably and is in much better condition than previously reported. This is critical in underpinning the restoration of the wetlands.

RESTORE

Both old fields and wetlands are the focus of environmental restoration programs. At the culturally significant Princess Point site, controlled burns were followed by the planting of 5,000 locally sourced native prairie plants. In Cootes Paradise, marsh restoration benefited greatly from carp exclusion and below average lake water levels, allowing for several hectares of new marsh regeneration and the planting of 12,000 cattails.

Science

Science is more than a body of knowledge: it is an active, vital process of inquiry that provides renewal and generates excitement and innovation. In 2010 our science group engaged in discovery and exploration, and in building bridges and partnerships with other botanical gardens, universities, colleges and other organizations involved in botany, ecology and conservation. We continued to enhance the understanding of humanity's place in nature and Royal Botanical Gardens' place in the landscape of Canada.

PRESERVE

Over 25,000 herbarium specimens were digitized using a high resolution scanner and over 9,100 historic Canadian horticultural catalogues conserved and databased. Councils and boards of participating agencies endorsed the Cootes to Escarpment Park System Vision.

INVESTIGATE

The genetic identity of 105 endangered red mulberry trees (*Morus rubra*) was confirmed using molecular genetics. Important contributions to plant taxonomy were published in *Flora Mesoamericana* and the journal *Madroño*. Studies of the development of botanical gardens in Canada were completed for a new book, *Public Garden Management*. Research confirmed RBG's nature sanctuaries as an important area for plant diversity in Canada.

CELEBRATE

A new online certificate program in sustainable horticulture was launched in partnership with University of Guelph. Professional workshops were presented on identification of goldenrods and asters, and other challenging plant groups. A Symposium on sustainable horticulture and urban life was held in February.

Events and Entertainment

The events and entertainment team works to raise funds for and complement Royal Botanical Gardens' world-class expertise in the mandated areas of horticulture, education, science and research and natural lands, by providing quality entertainment, artistic displays and one-of-a kind special events throughout the year.

The breathtaking property of the Gardens is an ideal place for people to meet, celebrate and reflect, and the events and entertainment team makes it their mission to provide clients with a memorable experience, be it a wedding, celebration, meeting or corporate event.

CAPTIVATE

The first-annual RBG Garden Show took place from April 23 to 25 at RBG Centre. The show included vendors, horticultural societies, guest speakers, feature gardens and workshops.

Tulip, Lilac, Iris and Peony and Rose celebrations included interpretive tours, the Discovery Cart, shuttle service, crafts for kids, live entertainment and a family BBQ.

RBG music series returned to summer evenings with Tranquil Tuesdays, held in a new location at Hendrie Park, that offered eight evenings of classical music, light snacks, a licensed area and a special event information booth. Red-Hot Jazz & Cool Blues was also held in Hendrie Park on Wednesday evenings, delivering 13 nights of award-winning jazz and blues artists, with a new menu every week, a licensed area, a special event information booth, and interpretive tours during intermission.

HOSPITALITY

RBG hosted 65 wedding receptions at RBG Centre, 88 ceremonies which were held in Royal Court or Rose Garden tent and 270 photography bookings held in our garden areas. Numerous corporate meetings, trade shows, conferences and socials continued to increase in 2010.

The third-annual Valentine's Dinner and Dance held February 13 began with a stroll through the Mediterranean Garden followed by dinner and dancing.

Mother's Day Brunch, an annual event at RBG, included admission to the gardens, entertainment, brunch, shuttle to our Tulip Celebration, Discovery Cart, interpretive tours, activities for families and a BBQ.

FLARE

The holiday season saw the second-annual Doorways to the Holidays run from the end of November to the end of December. This event featured 100 decorated doors by corporate clients, horticultural societies and department staff. Santa and his reindeer, local choirs, musical groups, school groups, a magician and children's crafts were all part of the festivities.

The fourth-annual Glass Under Glass exhibit and sale, which ran from January 14 to February 27, displayed over 100 examples of shining glass art created by Ontario artists and Sheridan College students.

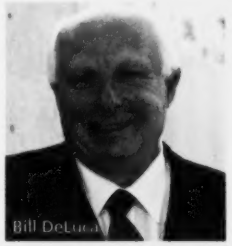
Membership, Community Relations and Fundraising

At the heart of Royal Botanical Gardens' achievements is its people. As a not-for-profit organization, RBG's success stems from its valuable membership base and the support of its community, both corporate and individuals. These relationships continued to grow in 2010 and this invaluable support allowed RBG to continue in its mission.

MEMBERSHIP MATTERS

Membership increased by almost 10 per cent in 2010 with the addition of over 1,000 new members. RBG's current membership base is comprised of 7,500 households and over 12,000 members. Annual membership offers a tremendous value to our visitors and the funds from their membership purchases are vitally important to the long-term sustainability of Royal Botanical Gardens.

COMMUNITY



The Aldershot Escarpment Garden (AEG) was completed in the spring of 2010 and was celebrated on May 27 with a gala dinner, Water on the Rocks. A celebration with donors and community supporters at this gala raised $100,000 in net proceeds to the campaign. With the support of the DeLuca family, especially Bill DeLuca and Linda Cupido, this has become a tribute garden for the community. RBG continues to receive donations for loved ones to be remembered and honored by having their names recognized in the AEG.

Royal Botanical Gardens was the lead recipient on a $252,400 province-wide grant from Ontario Trillium Foundation for a two-year Back to Nature collaborative project. As well, Royal Botanical Gardens, working with nine partner agencies, was the lead recipient of two grants in support of the Cootes to Escarpment Park System Project. The Friends of the Greenbelt Foundation provided a one-year grant of $50,000.00 in mid-2010.

SUPPORT

Amazon Voyage, RBG's winter exhibition, delved into the mysteries of biodiversity, highlighted significant field research, explored resource management, and celebrated the people of the Amazon rainforest. The generous support of The W. Garfield Weston Foundation and Maritime-Ontario FreightWorks contributed greatly to this exhibit's success.

July's addition of the *Rainforest Adventure* exhibit in Hendrie Park allowed kids to explore one of the least known habitats on earth in a fully interactive maze exhibit, complete with the sights and sounds of a tropical rainforest. This was made possible through the support of Turkstra Lumber.

September's immensely popular Veggie Village; 100 Mile Produce Gardens, also in Hendrie Park, was designed to educate and inform the guests about the ease and importance of using local produce in our meals. This display garden was secured through $50,000 of funding from the Ministry of the Environment.

ACCOLADES

Royal Botanical Gardens was rewarded at Tourism Hamilton's 13th Annual Awards of Excellence as the 2010 Tourism Business of the Year and also took home the Sustainable Tourism "Green Award" for Veggie Village: 100 Mile Produce Gardens. RBG was also recognized at Canada's Garden Tourism Awards as one of the top five North American gardens worth travelling for.

Marketing and Communications

The marketing and communications department has the unique challenge of conveying the myriad of activities and efforts of Royal Botanical Gardens that encompass the four mandated areas of horticulture, education, science and natural lands as well as the many events held by both the RBG events team and its dedicated volunteer Auxiliary. There was never a shortage of stories to report in 2010, allowing the marketing and communications team opportunities to convey messages and reach new audiences, electronically and by way of social media.

CONNECT

The establishment of regional tourism organizations within the province allowed Royal Botanical Gardens to connect with other like-minded organizations in order to collaborate and develop initiatives that will establish the region as a distinct tourism destination in the future.

The launch of a new website took place in September 2011. This vast improvement over the original site continues to be updated to maximize this valuable marketing tool.

8 / Canada AM visited Veggie Village on September 21 — Mark Cullen and Jeff Hutcheson

EXPAND

As marketing trends and best practices continue to move away from traditional strategies, marketing and communications implemented essential components needed to expand its reach using social media. A Facebook page was re-launched to improve communication to Royal Botanical Gardens fans while a new Twitter account expanded RBG's digital reach with early results indicating exponential growth in 2011.

A new media contact database was acquired and the building of new media lists resulted in a greater reach of outlets within and beyond Southern Ontario. The implementation of a new media monitoring service, Cision, ensured that Royal Botanical Gardens will be able to effectively attach an advertising value to all media coverage in 2011.

FOSTER

Royal Botanical Gardens' traditional advertising strategy remained regional in focus, reaching audiences throughout the Golden Horseshoe and Greater Toronto Area. Advertising included outdoor, TV, print and radio. Media sponsorships allowed for increased frequency in the regional marketplace.

Paid advertising was targeted to patron demographics data and executed throughout the year.

Paradise Found magazine has established itself as a premier membership publication within the industry. Additionally, eRBG, Royal Botanical Gardens e-newsletter with 7,500 subscribers, was redesigned to allow members accessible and timely information directly to their inbox.

As new technologies emerge, the marketing and communications team is committed to implementing the latest strategies and techniques in order to remain current and reach new audiences. Moreover, the team recognizes the value and loyalty of its core market and will continue to foster these relationships while maintaining a unique balance in both its paid and non-paid messaging that encourages engagement among members, its general audience, partners and staff.

Volunteer Services

The Auxiliary of RBG had another successful year in 2010, performing well in both its fundraising activities and other areas to support the mandate of Royal Botanical Gardens.

On the financial side, our surplus for the year was $61,698, a 2.4% increase from 2009. Revenues from our two main fundraising activities, Plant Sales and Workshop Sales, decreased significantly, by 4.4% and 26.8% respectively. However, since expenses had been decreased by 9.6% and 45.5% respectively, the net financial outcome was positive.

The lower level of sales, experienced over the past few years, appears to be continuing, probably attributable to economic conditions and commercial competition. However, in spite of this, at the Annual General Meeting of February 11, 2010, the Auxiliary was able to make a donation of $39,000 to RBG for two specific projects: $24,000 for the RBG library's electronic catalogue system; and $15,000 for genetic analysis of red mulberry samples from RBG escarpment properties in order to verify their identities. Thanks to the financial success of its 2010 Spring Plant Sale, the Auxiliary was able to donate a further $24,000 to RBG at the Spring General Meeting in May 2010 for a third project, the renovation of the Discovery Garden at RBG Centre.

The Auxiliary has also contributed significantly to a number of important RBG events during the year. Our members helped out daily at the Glass under Glass exhibit, at *Amazon Voyage* with children's crafts, the chocolate table and interpretation and at RBG's first Garden Show. The RBG Grow the Membership Committee required 117 volunteer hours during the month of April to reach current and former RBG members to increase new membership and renewal numbers. Auxiliary volunteers assisted in many areas related to the opening of the new Aldershot Escarpment Garden, both with the fundraising gala, Water on the Rocks, and the successful public opening of the Garden.

Our volunteer gardeners were very busy in the Arboretum, Hendrie Park and Laking Garden, helping the gardening staff keep abreast of the weeds and making the gardens look beautiful. Auxiliary members also contributed regularly in many areas, including the library, herbarium, gardening information, tour guiding, trail watching and helping at special events.

Auxiliary members were also involved in planning the program of celebrations for the Auxiliary's 50th Anniversary in 2011.

Gabrielle Adams
2010 Auxiliary President

Finances

ROYAL BOTANICAL GARDENS
(A Corporation without Share Capital)
STATEMENT OF OPERATIONS
FOR THE YEAR ENDED DECEMBER 31, 2010

REVENUE	**2010**	**2009**
Operating grants		
Province of Ontario - Ministry of Culture	$ 4,112,000	$ 4,111,990
City of Hamilton	599,206	580,930
Regional Municipality of Halton	692,524	682,292
	5,403,730	5,375,212
Amortization of deferred capital contributions	1,373,288	1,044,263
Amortization of self-funded capital assets	301,591	227,550
Investment income	38,754	56,425
Admissions, marketing and visitor experience	1,746,621	1,687,201
Development — donations	399,899	645,696
Membership fees	539,450	540,446
Mandated activities	1,625,554	1,878,455
Transformation funding	279,524	102,700
Other fees	219,633	21,465
	11,928,044	11,579,413
EXPENSES		
Operations and maintenance		
Buildings and equipment	1,411,560	1,447,316
Amortization of capital assets	1,674,879	1,271,813
	3,086,439	2,719,129
Mandated activities		
Horticulture - gardens, parklands and collections	2,228,628	2,139,138
Conservation and environmental programs	558,412	719,679
Scientific and research programs	260,939	241,025
Education programs	1,432,114	1,279,019
	4,480,093	4,378,861
Administration	1,864,520	1,586,497
Development fundraising	371,135	338,183
Membership services	91,686	129,269
Admissions, marketing and visitor experience	1,961,614	2,427,057
	4,288,955	4,481,006
EXCESS OF REVENUES OVER EXPENSES FOR THE YEAR	$ 72,557	$ 417

REVENUE

Province of Ontario	$ 4,112,000
City of Hamilton	$ 599,206
Regional Municipality of Halton	$ 692,524
Self-generated	$ 6,524,314

EXPENSES

Mandated Activities	$ 4,480,093
Operations Activities	$ 7,375,394

2010 DONORS, SUPPORTERS AND CONTRIBUTORS

We are most grateful to everyone who supports Royal Botanical Gardens. Your generous contributions make possible the ongoing operation of this national treasure. Every effort has been made to ensure the accuracy of this list and we apologize for any errors or omissions. Please call 905-527-1158, extension 295 with any corrections. We also express our appreciation to those supporters whose names do not appear as they have chosen to remain anonymous.

BEQUESTS

Estate of Betty Lillian Aikenhead
Estate of Ann Gillespie
Estate of Doreen Elinor Birk
Estate of Frederick Albert Hostein
Estate of Robert S. Stipe
Anonymous (1)

TRIBUTE GIVING

Donations were received in memory of:
Alice J. Ainsworth
Regina Arndt
Maja Baltus
Claire Bennett
Fred Brown
Vincent Joseph Brunning
John Burgum
Liz Cameron
Ray Carpenter
John (Jack) Clayden
June Cormick
Shirley DePaul
Nancy Donegani
Jean Duffy
Geoffrey Evans
Bill Farrell
Cecelia Farrell
Marjorie Farrell
Kevin Fatherley
Lorraine Firth
Patricia Flett
Doreen Fraleigh
Anne Gillespie
Joseph Harley
Mary Harris
Leonor Hart
Henry (Hank) Hedges
Frank Hennessey
Vince Hennessy
Katharine Hill
Margaret Horvath
Katherine Ingrim
Maude Irwin
Charlotte Jackson
Joyce Kempel
Susan Levy
Roy Lock
Claudia Lu
Blake MacFarlane
Joyce MacIntosh
Rosemary Mann
Hilda Elaine Marrs
Silvia McCrea
Irene McGratten
Chris Meyer
Mark Millar
Thelma Nasby
Jim Newstead
Fred Olds
Barbara O'Neill
Ruth Isobel Orr
Hazel Peacock
Angela Petla
Giuseppina Petta
John Pitton
Inez Reid
June Revelle
Stan Roscoe
Hal Ruckpaul
D.E. Scarlett
Gerald Seymour
Gillian Simmons
Philip Simpson
Robert William Snelling
Jan Stryland
Michael Szkitalinski
Janny Walma
Janet White
Ronald Williams
Nancy Wolfraim
Sabrina Zaw
Ann Zivanovich

Donations were received honouring:
Olive Hines
Donald McLean
John Crozier
Lois G. Greenall
Gerhard Groppler
Margaret Opie
Onalee Seabrook
Maya Syroid

Donations were received commemorating:
Dr. W. Vaughan
& Mrs. Roberta Vaughan

Tribute Trees
Joseph Harley

Tribute Benches
Mark Millar

INDIVIDUAL DONORS

Royal Circle
Miss Mary B. Stedman
Mrs. Ursula Ortmann

Botanical Circle
Mrs. Margaret Morison
Mr. Terry Yates & Mrs. Brenda Yates

Garden Circle
Ms. Leslie Bullock & Mr. John Vice
Mr. Bill Bennett & Ms. Mary Beaton
Mr. W. Frank Carpenter
Dr. Christopher J. Cudmore
Mr. Michael de Pencier
& Mrs. Honor de Pencier
Ms. Ora Douglas
Mr. John Evans
& Mrs. Patricia Peacock-Evans
Mr. Douglas A. Flett
Mr. John Thode
Mr. Thomas Van Zuiden

Guardian of Nature
Mr. Jeremiah Hurley
& Ms. Mita Giacomini
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Mr. Dan Kislenko
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& Mr. John McFadyen
Mrs. Jean Miller
Mr. John North & Mrs. Anne North
Mr. & Mrs. Robert
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& Mrs. Lenita Schellenberg
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& Mrs. Elsie Tollerton
Mrs. Ann Collins
Mr. Tim Langs & Mrs. Dale Langs
Ms. Sheila M. McDougall
Mr. Michael Winward
& Ms. Belinda Zylstra

Conservator of the Collections
Dr. John Trueman
Mr. Timothy Hayhurst-France
& Mrs. Rosemary Hayhurst-France
Mr. Richard Thode
Mrs. Alix Hargreave
& Mr. Frederick Hargreave
Dr. Arthur Lesser
& Mrs. Elizabeth Lesser
Ms. Patricia Arndt
Dr. I. David Brown
Mrs. Sondra Cornett
Ms. Jane Davies
Mrs. Kay Lomax
Mrs. Nancy McMaster
Mr. Wilfred Pugh
& Mrs. Isabelle Pugh
Dr. William Hryniuk
& Mrs. Lynn Hryniuk
Mr. James Eckenwalder
& Mrs. Susan Eckenwalder
Mr. George Simpson
& Mrs. Mary Ann Simpson

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Jean Duffy
Geoffrey Evans
Bill Farrell
Cecelia Farrell
Marjorie Farrell
Kevin Fatherley
Lorraine Firth
Patricia Flett
Doreen Fraleigh
Anne Gillespie
Joseph Harley
Mary Harris
Leonor Hart
Henry (Hank) Hedges
Frank Hennessey
Vince Hennessy
Katharine Hill
Margaret Horvath
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IA Clarington Investments Inc
Mr. J.D. Ketcheson
& Mrs. M.L. Ketcheson
Dr. Leslie Laking
Mr. John McQuade
& Mrs. Eileen McQuade
Marjorie & Bill Nelson
Mr. Pat Papalia & Mrs. Judy Papalia
PMA Landscape Architects
Mr. Paul Porritt
& Mrs. Eunice Porritt
Mr. Mark Runciman
& Mrs. Kathy Runciman
Mr. Ray Twinney
Mr. Terry Yates & Mrs. Brenda Yates
Mrs. Lucy Altobelli
Bristol Sales

CI Investments
Mrs. & Mr. Diane & Terry Collard
Ms. Sarah Collard
Mr. Michael de Pencier
& Mrs. Honor de Pencier
M. Dell'Unto
Councillor Jane Fogal
& Mr. Rick Fogal
Mrs. Lois G. Greenall
Invesco Trimark
Mr. Norm Madill
& Mrs. Loueen Madill
Mr. & Mrs. Wayne & Cora Markle
Mr. Graham McCallum
& Mrs. Diana McCallum
Mr. & Mrs. Joseph McGavin
Ms. Patricia O'Brien
Mr. Dominic Pollice
Preston Insurance Services
Mrs. & Mr. Julie & Victor Robinson
Mr. Ron Romeo
& Mrs. Joann Romeo
Russell Investments Canada Limited
Mrs. Rosemary Russell
& Mr. Philip Russell
Mrs. Janet Stoddart
& Mr. W.J. Stoddart
TD Bank Financial Group
Mr. Peter Thoem
& Mrs. Ruth Thoem
Dr. W. Vaughan
& Mrs. Roberta Vaughan
Mr. John Redmond
& Mrs. Jane Redmond

WATER ON THE ROCKS
THE GARDENS' GALA

Cascade Falls Sponsor ($10,000)
Ippolito Group

Classical Falls Sponsor ($5,000)
Acura of Hamilton
Aldershot Landscape Contractors Ltd.
Ms. Leslie Bullock & Mr. John Vice
Denbok Landscaping & Design LTD
Ira McDonald Construction Ltd.
MTE Consultants Inc.
PPG Canada (Pittsburgh Paints)
Queenston Chevrolet on Centennial
StressCrete Limited
Unilock LTD

Ribbon Falls Sponsor ($2,000)
ArcelorMittal Dofasco
Bank of Montreal
Mr. Bill Bennett & Ms. Mary Beaton
Burlington Paving Company Ltd
Mrs. Toni Carson & Mr. Cliff Carson
DeFilippis Developments
Earthco Soil Mixtures Inc.
Gowlings Hamilton
Insurance Central Ltd.
LIUNA Local 837
RONA
Schreiber Brothers Ltd.
Sunshine Building Maintenance
UCC Group Inc.

CORPORATE, FOUNDATION AND ORGANIZATION SUPPORT
(Including cash and gifts in kind)

$100,000 and more
Environment Canada
The W. Garfield Weston Foundation

$50,000 and more
Auxiliary of Royal Botanical Gardens
Friends of the Greenbelt Foundation
Metroland/West of the City
Ministry of the Environment
Ministry of Tourism and Culture
Ontario Ministry
of Natural Resources
Ontario Trillium Foundation
TD Friends of
the Environment Foundation
Turkstra Foundation

$20,000 and more
Bay Area Restoration Council
Canadian Museums Association
City of Hamilton
Environmental Laboratory
Ministry of Training,
Colleges and Universities
Service Canada
YMCA Career Development
& Learning Centre
YMCA of Greater Toronto
YWCA Canada

$10,000 and more
Conservation Halton Foundation
Employment Hamilton
Hamilton Harbour Remedial
Action Plan
Image Honda
The John and Pat McCutcheon
Charitable Foundation

$5,000 and more
Catalpa Enterprises Ltd.
Charles H. Ivey Foundation
Landsource Organix Ltd.
Natural Resources Canada
The Harbour Gallery
Turkstra Lumber Company Ltd.

$1,000 and more
Battlefield Graphics Inc.
BMO Bank of Montreal
Burlington Model Railway Club
Burlington Post
Canadian Heritage
City Parent Magazine
Coach Canada
Cultural Careers Council Ontario
Forever Young Magazine
Hamilton Community News
The Hamilton Spectator
James N. Allan Family Foundation
The Malloch Foundation
The Martin Foundation
Meglin Holdings Inc.
Metis Nation of Ontario Secretariat
Metroland Media Group
c/o Dailywebtv.com
OLG
Pepperwoods Catering & Special
Events
Pioneer Family Pools
Schreiber Brothers Ltd.
Sunshine Building Maintenance
The McDougall Group
West Of The City Magazine

MEMBER ORGANIZATIONS

Ajax Garden Club
Ancaster Horticultural Society
Asian Outdoor Enthusiasts
Brampton Horticultural Society
Bronte Horticultural Society
Christian Horizons
Christian Horizons Hamilton House
Community Access Centre
Community Living Burlington
Community Living Burlington
(Rotary)
Community Living Hamilton
Credit Valley Horticultural Society
Flamborough Horticultural Society
Garden Club of Ancaster
Garden Club of Burlington
Garden Club of Cambridge
The Garden Club of Hamilton
Garden Club of Kitchener-Waterloo
Garden Club of London
Garden Club of Toronto
Georgetown Horticultural Society
Grimsby Garden Club
Guelph Horticultural Society
Haldimand Horticultural Society
Hamilton Burlington Rose Society
Hamilton Naturalists' Club
Highgate Retirement Home
Ikenobo Ikebana Society of Hamilton
Kitchener Horticultural Society
Lambeth Horticultural Society
Landscape Ontario Horticultural
Trades Association
London Horticultural Society
Lynden Horticultural Society
Milne House Garden Club
Milton & District
Horticultural Society
Mount Hamilton
Horticultural Society
Oakville Horticultural Society
Oasis Burlington
Ontario Regional Lily Society
Paris Horticultural Society
Parkdale & Toronto
Horticultural Society
Port Colborne Horticultural Society
Port Dover & Woodhouse
Horticultural Society
Queen's Garden
School Sisters of Notre Dame
Sisters of St. Joseph of Hamilton
St. George Garden Club
St. Joseph's Healthcare
Bridge to Recovery
Stoney Creek Garden Club
& Horticultural Society
Stratford & District
Horticultural Society
The Bruce Trail Conservancy
The Hamilton & District
Chrysanthemum & Dahlia Society
Thorndale & Area
Horticultural Society
Tillsonburg Hort. Society
WEC International
Welland Horticultural Society
Winona Horticultural Society

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Guelph Horticultural Society
Haldimand Horticultural Society
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Lambeth Horticultural Society
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Horticultural Society
Oakville Horticultural Society
Oasis Burlington
Ontario Regional Lily Society
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Horticultural Society
Port Colborne Horticultural Society
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Tillsonburg Hort. Society
WEC International
Welland Horticultural Society
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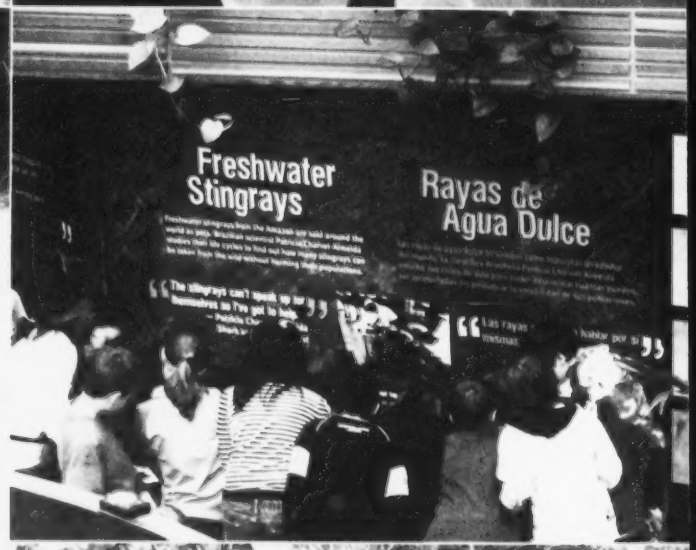
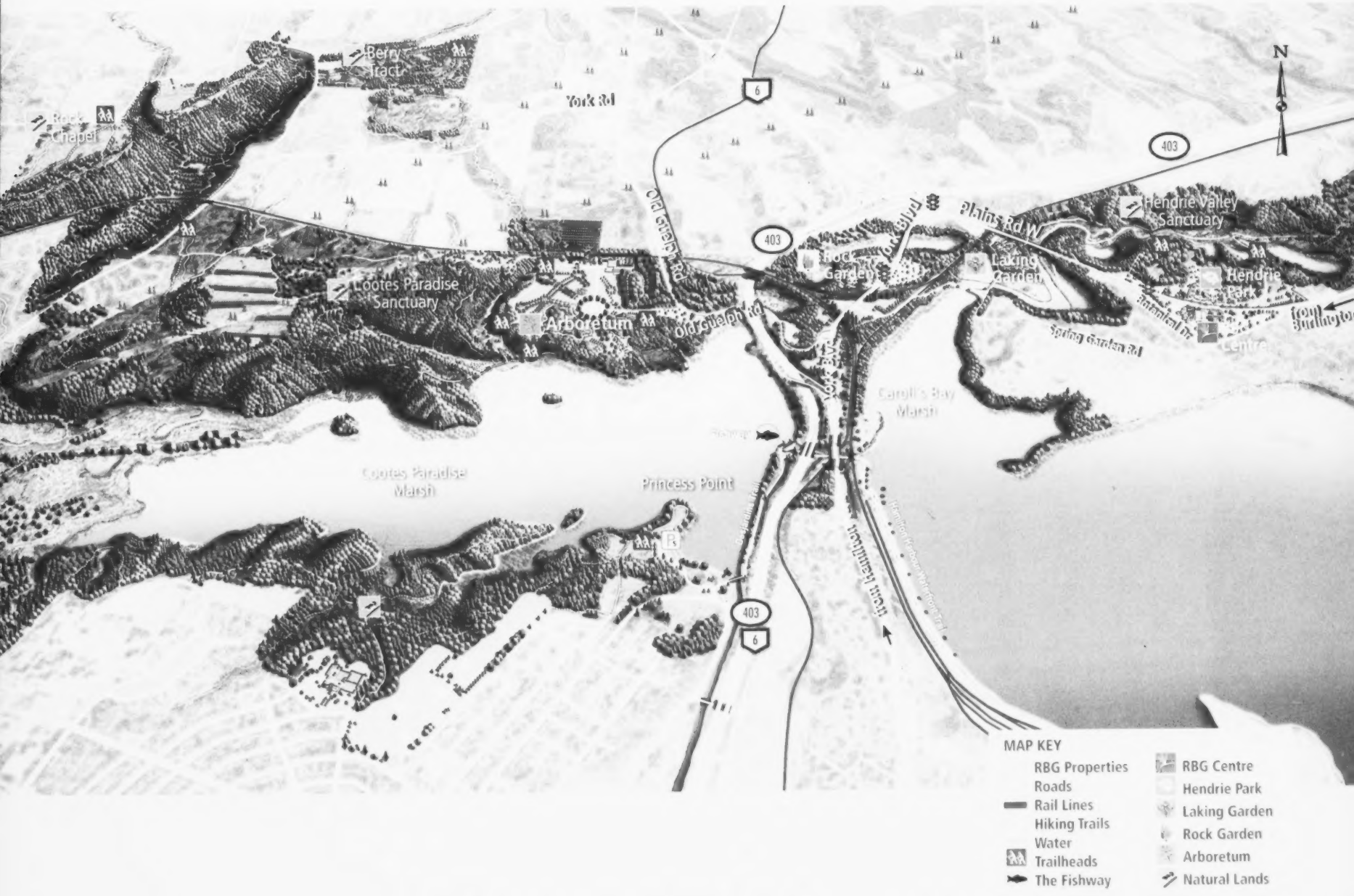

Freshwater Stingrays
Rayas de Agua Dulce


Berry Tract
York Rd
Rock Chapel
6
403
Old Guelph Rd
Plains Rd W
Hendrie Valley Sanctuary
Rock Garden
Laking Garden
Hendrie Park
Lootes Paradise Sanctuary
Arboretum
Old Guelph Rd
Spring Garden Rd
Cootes Paradise Marsh
Princess Point
Hamilton Main
N
MAP KEY
RBG Properties
Roads
Rail Lines
Hiking Trails
Water
Trailheads
The Fishway
RBG Centre
Hendrie Park
Laking Garden
Rock Garden
Arboretum
Natural Lands

ROYAL BOTANICAL GARDENS

(A Corporation without Share Capital)

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2010

BROWNLOW PARTNERS
CHARTERED ACCOUNTANTS

Barry R. Brownlow, F.C.A.*
David F. Brownlow, C.A.*
Mark D. Hunter, C.A.*
Brad J. Percy, C.A.*

AUDITOR'S REPORT

To the Members of
Royal Botanical Gardens

Report on the Financial Statements
We have audited the accompanying financial statements of Royal Botanical Gardens, which are comprised of the statement of financial position as at December 31, 2010, and the statement of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements
Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility
Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion
In our opinion, the financial statements present fairly, in all material respects, the financial position of Royal Botanical Gardens as at December 31, 2010, and its financial performance and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Ancaster, Ontario
April 27, 2011

Chartered Accountants
Licensed Public Accountants

(The accompanying notes form an integral part of these financial statements)

ROYAL BOTANICAL GARDENS
(A Corporation without Share Capital)
STATEMENT OF FINANCIAL POSITION
AS AT DECEMBER 31, 2010

ASSETS

	2010	2009
CURRENT ASSETS		
Cash	$ 673,751	$ 561,321
Short term investment	-	550,000
Accounts receivable	384,661	382,652
Inventory	81,662	77,246
Prepaid expenses and other assets	390,059	245,498
	1,530,133	1,816,717
INVESTMENTS (note 3)	7,592,805	6,893,839
CAPITAL ASSETS (note 5)	25,260,302	26,074,558
	$ 34,383,240	$ 34,785,114

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES		
Demand loan (note 4)	$ 700,000	$ 1,000,000
Accounts payable	1,087,551	1,288,157
Deferred operating contributions (note 6)	3,650,271	3,441,465
Deferred revenues	1,149,770	1,084,246
	6,587,592	6,813,868
DEFERRED CAPITAL CONTRIBUTIONS - CAPITAL ASSETS (note 7)	23,932,637	24,542,977
DEFERRED CAPITAL CONTRIBUTIONS - CAPITAL FUNDING (note 7)	2,370,091	1,842,141
	32,890,320	33,198,986
NET ASSETS		
Unrestricted	(1,653,996)	(1,628,868)
Investment in capital assets (note 9)	1,327,665	1,531,571
Endowments (note 10)	2,324,857	2,289,997
Board restricted funds (note 11)	107,824	299,079
Unrealized losses on investments (note 3)	(613,430)	(905,651)
	1,492,920	1,586,128
	$ 34,383,240	$ 34,785,114

Commitments and contingencies (note 16)

Approved by the Board

Director

Director

(The accompanying notes form an integral part of these financial statements)

ROYAL BOTANICAL GARDENS
(A Corporation without Share Capital)
STATEMENT OF OPERATIONS
FOR THE YEAR ENDED DECEMBER 31, 2010

	2010	2009
REVENUE		
Operating grants		
Province of Ontario - Ministry of Culture	$ 4,112,000	$ 4,111,990
City of Hamilton	599,206	580,930
Regional Municipality of Halton	692,524	682,292
	5,403,730	5,375,212
Amortization of deferred capital contributions (note 7 & 9)	1,373,288	1,044,263
Amortization of self-funded capital assets (note 9)	301,591	227,550
Investment income (note 8)	38,754	56,425
Admissions, marketing and visitor experience (note 8 & 18)	1,746,621	1,687,201
Development - donations (note 14)	399,899	645,696
Membership fees	539,450	540,446
Mandated activities (note 8 & 18)	1,625,554	1,878,455
Transformation funding	279,524	102,700
Other fees	219,633	21,465
	11,928,044	11,579,413
EXPENSES		
Operations and maintenance		
Buildings and equipment	1,411,560	1,447,316
Amortization of capital assets (note 5 & 9)	1,674,879	1,271,813
	3,086,439	2,719,129
Mandated activities (note 18)		
Horticulture - gardens, parklands and collections	2,228,628	2,139,138
Conservation and environmental programs	558,412	719,679
Scientific and research programs	260,939	241,025
Education programs	1,432,114	1,279,019
	4,480,093	4,378,861
Administration	1,864,520	1,586,497
Development fundraising	371,135	338,183
Membership services	91,686	129,269
Admissions, marketing and visitor experience (note 18)	1,961,614	2,427,057
	4,288,955	4,481,006
EXCESS OF REVENUES OVER EXPENSES FOR THE YEAR	$ 72,557	$ 417

(The accompanying notes form an integral part of these financial statements)

ROYAL BOTANICAL GARDENS
(A Corporation without Share Capital)
STATEMENT OF CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 2010

	Unrestricted	Investment in capital assets (note 9)	Endowments (note 10)	Board restricted funds (note 11)	Unrealized losses on investments (note 3)	Total 2010	Total 2009
NET ASSETS, BEGINNING OF THE YEAR	$(1,628,868)	$ 1,531,571	$ 2,289,997	$ 299,079	$ (905,651)	$ 1,586,128	$ 1,291,852
Excess of revenues over expenses for the year	72,557	-	-	-	-	72,557	417
Investment in capital assets	(97,685)	97,685	-	-	-	-	-
Amortization of investment in capital assets	-	(301,591)	-	-	-	(301,591)	(227,550)
Endowment contributions (drawings)	-	-	(10,725)	-	-	(10,725)	-
Board restricted funds contributions	-	-	-	400	-	400	30,000
Change in market value of investments	-	-	-	-	292,221	292,221	433,613
Investment income allocations	-	-	81,261	9,294	-	90,555	114,221
Funds taken into income	-	-	(35,676)	(200,949)	-	(236,625)	(56,425)
NET ASSETS, END OF THE YEAR	$(1,653,996)	$ 1,327,665	$ 2,324,857	$ 107,824	$ (613,430)	$ 1,492,920	$ 1,586,128

(The accompanying notes form an integral part of these financial statements)

ROYAL BOTANICAL GARDENS
(A Corporation without Share Capital)
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2010

	2010	2009
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES		
Excess of revenues over expenses for the year	$ 72,557	$ 417
Adjustments for:		
- amortization of deferred capital contributions	(1,373,288)	(1,044,263)
- amortization of self-funded capital assets	(301,591)	(227,550)
- deferred operating contributions recognized as revenue	(565,977)	(2,123,132)
- amortization of capital assets	1,674,879	1,271,813
	(493,420)	(2,122,715)
Net changes in non-cash working capital balances related to operations	(286,068)	(1,186,798)
Cash provided by (used in) operating activities	(779,488)	(3,309,513)
INVESTING AND FINANCING ACTIVITIES		
Increase (decrease) in demand loan	(300,000)	1,000,000
Acquisition of capital assets	(860,623)	(5,024,885)
Increase in endowments	34,860	46,356
Increase (decrease) in board restricted funds	(191,255)	41,440
Deferred operating contributions and allocated investment income	774,783	968,410
Deferred capital contributions received during the year	1,290,898	3,294,788
Deferred capital contributions allocated investment income	-	23,219
Decrease (increase) in cost of investments	(406,745)	3,201,949
Cash provided by (used in) investing and financing activities	341,918	3,551,277
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS DURING THE YEAR	(437,570)	241,764
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR	1,111,321	869,557
CASH AND CASH EQUIVALENTS AT END OF THE YEAR	$ 673,751	$ 1,111,321
Cash and cash equivalents are comprised of the following:		
Cash	$ 673,751	$ 561,321
Short term investments	-	550,000
	$ 673,751	$ 1,111,321

(The accompanying notes form an integral part of these financial statements)

1. DESCRIPTION

Royal Botanical Gardens (the "RBG") is one of Canada's premier cultural, educational and scientific institutions, comprised of more than 1,100 hectares of horticultural display gardens, arboretum, woodlands, wetlands and 30 kilometres of trails. The RBG is a transfer payment agency of the Ontario Ministry of Tourism and Culture and receives additional support from the City of Hamilton (the "City"), the Regional Municipality of Halton, the RBG members, the Auxiliary of the Royal Botanical Gardens (the "Auxiliary"), many corporations, foundations and individuals.

The Auxiliary is incorporated under the laws of Ontario as a separate corporation without share capital and was established to promote the objects and interests of the RBG through volunteer service. The activities of the Auxiliary are undertaken with the approval of the Board of Directors (the "Board") of the RBG and any profits are to be used by the RBG. The accounts of the Auxiliary are not consolidated in these financial statements.

The RBG has an economic beneficial interest in a Crown-controlled foundation, the Royal Botanical Gardens Crown Foundation (the "Crown Foundation"), which is not consolidated in these financial statements. The principal objectives of the Crown Foundation are to solicit, receive and distribute money and other property to support the mission and activities of the RBG.

The RBG is a registered charity under the Income Tax Act (Canada) and, as such, is exempt from income taxes.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian generally accepted accounting principles applied within the framework of the significant accounting policies summarized below:

(a) Revenue Recognition

(i) Grants are recorded as revenue when the related expenses have been incurred and the applications for the grants have been approved by the relevant government agencies. Grants which have been received in advance of incurring the related expenses are included on the statement of financial position as deferred revenue.

(ii) Unrestricted donations are recognized as revenue in the year in which they are received. Restricted donations are deferred and recognized as revenue in the year in which the related expenses are incurred.

(iii) Externally restricted contributions for depreciable capital assets are deferred and amortized over the life of the related assets. Externally restricted contributions for land are recorded as a direct increase in net assets invested in capital assets. Externally restricted capital asset contributions that have not been expended are recorded as part of deferred capital contributions on the statement of financial position.

Self-funded contributions for depreciable capital assets are deferred and amortized over the life of the related assets. Self-funded capital asset contributions that have not been expended are recorded as part of investment in capital assets on the statement of financial position.

(iv) Endowment contributions are recognized as direct increases in endowment net assets in the year in which they are received.

(b) Donations in Kind

Donations in kind of $138,108 (2009: $114,071) are recorded at their estimated fair market value at the date of donation and are included in "Membership fees", "Development-donations" and "Other fees" in the statement of operations.

(c) Financial Instruments

All financial assets are classified as (i) held-for-trading, (ii) held-to-maturity investments, (iii) loans and receivables or (iv) available-for-sale. All financial liabilities are classified as (i) held-for-trading or (ii) other financial liabilities. Upon initial recognition, all financial instruments are measured at their fair values, except for held-to-maturity investments, loans and receivables and other financial liabilities, which are measured at amortized cost using the effective interest rate method. Note 15 to the financial statements describes the classification and valuation of the various financial assets and liabilities.

(d) Investments

All investments are classified as available-for-sale because RBG does not intend to trade the investments for short-term profit making.

Unrealized holding gains and losses related to available-for-sale investments are excluded from net income and are included in net assets until such gains or losses are realized or an other than temporary impairment is determined to have occurred. When investments are sold, realized gains or losses are recognized in the statement of operations.

The quoted market price was used to estimate the fair value of the financial instruments held as investments.

Investment income, net of investment management fees, is allocated to the restricted deferred funds on a prorated basis, as per their quarterly balances. Restricted deferred funds consist of the following: deferred operating contributions, endowments, Board restricted funds and deferred capital contributions - capital funds.

(e) Inventory

Inventory, which consists of items available for sale in the RBG gift shop, is valued at the lower of cost or net realizable value. Cost is determined using the weighted average method.

(f) Capital Assets

Capital assets are recorded at cost, except for donated assets which are recorded at fair market value at the date of contribution. The fair market value of donated land at the date of contribution could not be determined and therefore the total 1,100 hectares of land have been recorded at a nominal value of $9,428.

Amortization is provided on a straight-line basis over the estimated useful lives of the assets as follows:

Buildings	40 years
Mechanical equipment	20 years
Gardens and natural area infrastructures	20 years
Roadways and parking lots	20 years
Vehicles and equipment	5 years
Furniture and fixtures	10 years
Computer equipment	3 years
Media stock	5 years
Exhibits	3 years

(g) Use of Estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual amounts could differ from those recorded in the financial statements.

(h) Future Accounting Standards

RBG has an option to choose between two new financial reporting standards that can be applied for future year ends beginning with the fiscal year ending December 31, 2012. RBG has the option of adopting International Financial Reporting Standards or Accounting Standards for Not-for-Profit Organizations. Management is required to decide which accounting standard will be adopted by RBG. At this time, the impact on RBG's future financial position and results of operations is not reasonably determinable for either set of accounting standards.

3. INVESTMENTS

The investments consist of funds that are professionally managed, diversified and are invested in the following categories: cash and near cash securities, fixed income securities and equity securities.

	2010	2009
Cost of investments at December 31	$ 8,206,235	$ 7,799,490
Unrealized losses on investments	(613,430)	(905,651)
Market value of investments at December 31	$ 7,592,805	$ 6,893,839

Investments are valued at market as at year end and are composed of the following types of securities:

Cash, cash equivalents and accrued interest	$ 199,012	$ 432,777
Fixed income securities	2,466,332	3,578,794
Equity securities	4,927,461	2,882,268
	$ 7,592,805	$ 6,893,839

4. DEMAND LOAN

The demand loan will be used to provide bridge financing for the Aldershot Escarpment Garden. The loan will be repaid upon pending redemption or partial redemption of the pledged investment portfolio as appropriate favourable market conditions occur. Future capital expenditure projects may be undertaken and require additional bridge financing subject to bank approval.

This loan bears a floating interest rate of prime plus 0.75%.

Security for the loan includes the following:

- Assignment and pledge of investment portfolio registered in Ontario under the Personal Property Security Act (PPSA) with enabling resolution. The market value of the investment portfolio pledged as collateral at December 31, 2010 is $1,888,298 (2009: $1,969,224) which are included with investments on the balance sheet;

- Letter of opinion together with a conflict of interest letter from the solicitor of the organization confirming the bank has a good and valid assignment of the funds. The organization's solicitor to confirm there are no trusts or other restrictions relative to funds that will affect the validity of the security being pledged.

5. CAPITAL ASSETS

The change in net book value of capital assets is due to the following:

	2010	2009
Balance, beginning of the year	$ 26,074,558	$ 22,321,486
Purchase of capital assets funded by deferred capital contributions	762,938	15,257,277
Purchase of capital assets internally funded	97,685	683,536
Reduction from construction in progress	-	(10,915,928)
Amortization of capital assets	(1,674,879)	(1,271,813)
Balance, end of the year	$ 25,260,302	$ 26,074,558

Capital assets consist of the following:

	2010		
	Cost	Accumulated Amortization	Net
Land (note 2f)	$ 9,428	-	$ 9,428
Buildings	27,590,956	$ 8,762,336	18,828,620
Mechanical equipment	2,784,245	1,523,785	1,260,460
Gardens and natural area infrastructures	6,123,623	2,494,090	3,629,533
Roadways and parking lots	2,347,645	1,298,548	1,049,097
Vehicles and equipment	1,302,802	1,284,217	18,585
Furniture and fixtures	904,003	803,865	100,138
Computer equipment	1,573,553	1,563,279	10,274
Media stock	252,244	156,408	95,836
Exhibits	692,470	434,139	258,331
	$ 43,580,969	$ 18,320,667	$ 25,260,302

	2009		
	Cost	Accumulated Amortization	Net
Land (note 2f)	$ 9,428	-	$ 9,428
Buildings	27,194,188	$ 8,075,134	19,119,054
Mechanical equipment	2,466,958	1,392,505	1,074,453
Gardens and natural area infrastructures	6,023,909	2,190,402	3,833,507
Roadways and parking lots	2,333,768	1,181,512	1,152,256
Vehicles and equipment	1,282,152	1,168,850	113,302
Furniture and fixtures	904,003	779,482	124,521
Computer equipment	1,561,225	1,548,294	12,931
Media stock	252,244	105,959	146,285
Exhibits	692,470	203,649	488,821
	$ 42,720,345	$ 16,645,787	$ 26,074,558

6. DEFERRED OPERATING CONTRIBUTIONS

The change in deferred operating contributions during the year consists of the following:

	2010	2009
Balance, beginning of the year	$ 3,441,465	$ 4,596,187
Amount drawn from funds during the year from prior years	(427,887)	(1,747,474)
Amount drawn from funds during the year from amounts received during the year	(138,090)	(375,658)
Contributions received in the year from fund raising	652,362	735,262
Contributions received from the RBG Auxiliary during the year	-	75,000
Investment income allocation	122,421	158,148
Balance, end of the year	$ 3,650,271	$ 3,441,465

Deferred operating contributions consist of the following:

	2010	2009
Externally restricted funds:		
Project Paradise (see below)	$ 418,341	$ 403,241
Dorothy Muriel Matson Fund	527,348	577,313
Dunington Grubb Fund	566,531	546,670
Barbara Laking Memorial	124,459	138,731
Stanley Smith Horticultural Fund	28,815	27,805
Anna Harvey Clematis Fund	15,243	14,709
Dr. Ronald Graham Fund	37,434	36,121
J. Douglas Watson Memorial	18,247	17,607
New World Species Fund	13,337	12,869
Dorothy Miller Fund	427,799	452,100
Mary Stedman	450,747	173,817
Ruth Stedman	206,444	199,207
Margaret Stedman	25,228	24,344
Sunfish Pond Restoration - CN Rail	230,214	222,430
Monsters in the Backyard	-	(186)
Appeal - Horticulture & Education	790	-
Appeal - Project Paradise	6,280	-
P.W. Colgan Fund	37,906	32,008
McNally COO Fund	489,622	312,085
Hilda Marrs Gazebo Fund	24,944	59,852
Miscellaneous Small Funds	542	190,742
	$ 3,650,271	$ 3,441,465

Project Paradise:

The restoration of Cootes Paradise as part of the Fish and Wildlife Habitat Restoration project in Cootes Paradise and Grindstone Creek and the Hamilton Remedial Action Plan is still in progress. The Project Paradise fund has been established by various donors to support this project.

Detail of amount drawn from funds during the year:

	Existing Funds	Funds Received in the year	2010	2009
Dorothy Muriel Matson Fund	$ 70,939	-	$ 70,939	$ 135,403
Barbara Laking Memorial	20,000	-	20,000	10,000
Dorothy Miller Fund	40,000	-	40,000	250,000
Mary Stedman Fund	-	$ 137,909	137,909	502,663
Ruth Stedman Fund	-	-	-	364,854
Margaret Stedman Fund	-	-	-	44,586
Sunfish Pond Restoration Fund	297	-	297	36,788
Auxiliary Contributions	-	-	-	150,000
Monsters in the Backyard	-	-	-	269,186
Appeal - Horticulture & Education	-	-	-	32,443
Appeal - Project Paradise	-	-	-	115,044
McNally COO Fund	67,850	-	67,850	102,700
Miscellaneous Small Funds	191,946	181	192,127	109,465
Hilda Marrs Gazebo Fund	36,855	-	36,855	-
	$ 427,887	$ 138,090	$ 565,977	$ 2,123,132

Detail of net contributions to funds received during the year:

	2010	2009
Project Paradise Fund	$ 450	$ 5,191
Barbara Laking Memorial Fund	800	50
Mary Stedman	400,028	199,458
P.W. Colgan Fund	4,635	4,100
Auxiliary Contributions	-	75,000
Appeal - Horticulture & Education	790	1,585
Appeal - Project Paradise	6,280	57,633
McNally COO Fund	239,198	182,454
Hilda Marrs Gazebo	-	57,230
Miscellaneous Small Funds	181	227,561
	$ 652,362	$ 810,262

7. DEFERRED CAPITAL CONTRIBUTIONS

Deferred capital contributions consist of the following:

	2010	2009
Balance, beginning of the year	$ 26,385,118	$ 24,111,374
Amortization of deferred capital contributions	(1,373,288)	(1,044,263)
Contributions received for capital purposes	1,290,898	3,294,788
Investment income on deferred capital contributions	-	23,219
Balance, end of the year	$ 26,302,728	$ 26,385,118

Deferred capital contributions consist of the following:		
Deferred capital contributions - capital assets	$ 23,932,637	$ 24,542,977
Deferred capital contributions - remaining to fund capital commitments	2,370,091	1,842,141
	$ 26,302,728	$ 26,385,118

8. REVENUE

Investment income consists of:		2010		2009
Investment income earned during the year	$	254,208	$	334,555
Less: Investment management fees		(38,154)		(38,967)
Net investment funds available for allocation		216,054		295,588
Allocation to deferred capital contributions - capital funds		-		(23,219)
Allocation to deferred operating contributions		(122,421)		(158,148)
Allocation to endowment funds		(45,585)		(46,356)
Allocation to board restricted funds		(9,294)		(11,440)
Total investment income	$	38,754	$	56,425
Admissions, marketing and visitor experience consist of:				
General and miscellaneous marketing revenue	$	11,463	$	2,551
General and group admissions		632,333		680,394
Special events		30,827		20,066
Food and beverage		216,980		197,106
Rentals		422,144		348,604
Garden shop sales		432,874		438,480
Total admissions, marketing and visitor experience	$	1,746,621	$	1,687,201
Mandated activities consist of:				
Horticulture - gardens, parklands and collections	$	127,684	$	121,944
Conservation and environmental programs		333,381		466,977
Scientific and research programs		98,527		184,744
Education programs		1,065,962		1,104,790
Total mandated activities	$	1,625,554	$	1,878,455

9. INVESTMENT IN CAPITAL ASSETS

The change in investment in capital assets is calculated as follows:

	2010	2009
Excess of expenses over revenue		
Amortization of deferred capital contributions	$ 1,373,288	$ 1,044,263
Amortization of self-funded capital assets	301,591	227,550
Amortization of capital assets	(1,674,879)	(1,271,813)
	-	-
Investment in capital assets, beginning of the year	1,531,571	1,075,585
Net change in investment in capital assets		
Purchases of self-funded capital assets	97,685	683,536
Amortization of self-funded capital assets (above)	(301,591)	(227,550)
Increase (decrease) in investment in capital assets	(203,906)	455,986
Investment in capital assets, end of the year	$ 1,327,665	$ 1,531,571

The investment in capital assets consists of the following:

	2010	2009
Capital assets (note 5)	$ 25,260,302	$ 26,074,558
Amounts financed by deferred capital contributions	(23,932,637)	(24,542,987)
Investment in capital assets	$ 1,327,665	$ 1,531,571

10. ENDOWMENTS

Contributions restricted for endowments consist of donations received by the RBG where the endowment principal is required to remain intact. Accordingly, these amounts are classified as long-term investments. The investment income generated from the endowments must be used in accordance with the purposes established by donors. A policy has been established by the Board whereby the endowment funds are preserved from inflation by allocation of investment income. The provision for the year 2010 was established at 2% (2009: 2%).

	2010	2009
Balance, beginning of the year	$ 2,289,997	$ 2,243,641
Drawn from funds during the year	(10,725)	-
Investment income on endowment funds	81,261	102,781
Endowment funds taken into income	(35,676)	(56,425)
Balance, end of the year	$ 2,324,857	$ 2,289,997

Endowments consist of:

	2010	2009
General Endowment	$ 22,033	$ 21,599
Woodland Garden Fund	684,485	671,064
Palmer Memorial Fund	205,357	201,331
Bob & Margaret Macdonald Lilac Fund	81,359	79,764
Osborne Memorial Fund	76,247	74,752
Beth Parker Orchid Fund	33,556	32,898
Anne Elizabeth Powell Memorial	719,568	716,184
Albert Nind Scholarship Fund	30,504	29,906
A. Parker Orchid Lab	19,152	18,776
Drs L. & J. Robertson, Medicinal Garden	59,618	58,449
Broman Land Trust	83,208	81,577
Elizabeth M. Lindley	283,223	277,670
Library Endowment Fund	26,547	26,027
	$ 2,324,857	$ 2,289,997

The statement of changes in net assets reflects a transfer of investment income in excess of the 2% inflationary allocation provision from endowments to unrestricted funds to reflect the use of these funds in the current year in accordance with donor restrictions.

11. BOARD RESTRICTED FUNDS

Net assets subject to Board restrictions represent amounts received by the RBG that have been restricted for specific purposes by the Board. Generally, the Board will restrict bequests, donations and interest earned on these monies. These restricted amounts are not available for other purposes without approval of the Board.

The change in board restricted funds is calculated as follows:

	2010	2009
Balance, beginning of the year	$ 299,079	$ 257,639
Contributions received during the year	400	30,000
Drawn on funds during the year	(200,949)	-
Investment income on board restricted funds	9,294	11,440
Balance, end of the year	$ 107,824	$ 299,079

Board restricted funds consist of the following:

	2010	2009
General	$ 93,078	$ 284,333
Organizational	14,746	14,746
	$ 107,824	$ 299,079

The funds drawn in 2010 were used as part of the Transformation process, in accordance with the provisions of the general endowment fund. The balance of funds available for use is $60,708.

12. AUXILIARY OF THE ROYAL BOTANICAL GARDENS

The accounts of the Auxiliary are presented separately and are not consolidated in these financial statements. Due to the nature of the operations, all of the net assets of the Auxiliary represent unrestricted funds. As at December 31, 2010, the balance of unrestricted funds of the Auxiliary was $175,567 (2009: $189,191).

During the year, total cash receipts and balance transfers to the RBG by the Auxiliary amounted to $63,776 (2009: $101,761).

	2010	2009
Contributions towards Discovery Garden renovation	$ 24,000	-
Contributions towards Atrium construction	-	$ 75,000
Donation of engraving system	-	26,761
Donation of plants	776	-
Contributions towards Library project	24,000	-
Contributions towards Red Mulberry genetic analysis project	15,000	-
Total donation receipts for the year	$ 63,776	$ 101,761

13. ROYAL BOTANICAL GARDENS CROWN FOUNDATION

As at December 31, 2010, the Crown Foundation reported total assets of $25,000 (2009: $27,184). During the year, no funds were distributed from the Crown Foundation to the RBG (2009: nil).

During 2010, RBG received approval from the Ministry to dissolve the Crown Foundation. This process will be completed in 2011.

14. DONATIONS AND BEQUESTS RECEIVED DURING THE YEAR

	2010	2009
Operating funds raised	$ 399,899	$ 645,696
Funds raised and applied to:		
Deferred operating contribution funds	652,362	735,262
Endowments	-	-
Board restricted net assets	400	30,000
Deferred capital contribution funds	310,973	423,703
Total funds raised	$ 1,363,634	$ 1,834,661

The above balances do not include funds donated by the Auxiliary of the RBG, nor grants applied to administration or mandated activities.

15. FINANCIAL INSTRUMENTS

The RBG's investments are categorized as available-for-sale and measured at fair value. All other assets and liabilities, such as accounts receivable and accounts payable, are measured at amortized cost.

Other balance sheet accounts, such as inventory, prepaid expenses, capital assets and other assets, are not within the scope of the new accounting standards as they are not financial instruments.

(a) Fair Value

The carrying values of cash, accounts receivable, demand loan, accounts payable and deferred revenues approximate fair values due to the relatively short periods to maturity of these instruments. The fair values of other financial assets and liabilities have been disclosed elsewhere in the notes, which further describe the attributes of these items.

(b) Foreign Exchange Risk

The RBG is exposed to market risk in foreign currency rates as a portion of the RBG's investments are denominated in US dollars.

(c) Liquidity Risk

Liquidity risk arises through having excess financial obligations over available financial assets at any point in time. The RBG's objective in managing liquidity risk is to maintain sufficient readily available reserves in order to meet its liquidity requirements at any point in time. The RBG achieves this by maintaining sufficient cash and cash equivalents. As at December 31, 2010, the RBG was holding cash and cash equivalents of $673,751 (2009: $1,111,321).

(d) Market Risk

The RBG is exposed to market risk due to a substantial portion of the RBG's assets being held in investments, which are susceptible to fluctuations in market value at any point in time. To manage this risk, RBG management and the Investment Committee of the Board of Directors reviews their investment strategies at least annually with the RBG's investment advisor.

(e) Interest Rate Risk

The RBG is exposed to interest rate risk as their demand loan bears an interest rate of prime plus 0.75%. Interest payments will fluctuate over time as the prime interest rate changes.

(f) Management of Capital

The RBG defines capital that it manages as the aggregate of its net assets and deferred capital contributions. The RBG's objectives when managing capital are to ensure that the RBG will continue as a going concern and meet its mandated activity obligations. The RBG manages its capital structure in a manner to ensure that it has adequate resources to meet its financial needs.

16. COMMITMENTS AND CONTINGENCIES

(a) In the ordinary course of business, the RBG may be contingently liable for litigation and claims with customers, suppliers and former employees. Management believes that adequate provisions have been recorded in the accounts where required. Although it is not possible to accurately estimate the extent of potential costs and losses, if any, management believes, but can provide no assurance, that the ultimate resolution of such contingencies would not have a material adverse effect on the financial position of the RBG.

(b) During 2007, the RBG was named in a lawsuit claiming damages in the amount of $2,000,000 for breach of contract. A counter claim has been filed with respect to this matter. As it is too early to determine the impact of these events, no amounts have been recorded in the financial statements

17. RECLASSIFICATION

Certain 2009 comparative amounts were reclassified to conform to the current year's financial statement presentation.

18. OVERVIEW OF OPERATIONAL ACTIVITIES

The Royal Botanical Gardens is mandated to provide a publicly accessible space for attractions and tourism and to carry out activities in its four mandated areas on behalf of the people of Ontario.

These public services are not financially self supporting and therefore require public funding in order to be sustained.

No provision has been made in this table for administration or overhead costs.

	Revenue	Expenses	2010 Surplus (Deficit)	2009 Surplus (Deficit)
Admissions, marketing and visitor experience:				
General and miscellaneous marketing	$ 11,463	$ 716,007	$ (704,544)	$ (899,582)
Admissions and special events	663,160	742,717	(79,557)	(265,740)
Food and beverage commissions	216,980	-	216,980	197,106
Rentals	422,144	154,067	268,077	183,762
Garden shop sales	432,874	348,823	84,051	44,598
	$ 1,746,621	$ 1,961,614	$ (214,993)	$ (739,856)

	Revenue	Expenses	2010 Surplus (Deficit)	2009 Surplus (Deficit)
Mandated activities:				
Horticulture - gardens, parklands and collections	$ 127,684	$ 2,228,628	$ (2,100,944)	$ (2,017,194)
Conservation and environmental programs	333,381	558,412	(225,031)	(252,702)
Scientific and research programs	98,527	260,939	(162,412)	(56,281)
Education programs	1,065,962	1,432,114	(366,152)	(174,229)
	$ 1,625,554	$ 4,480,093	$ (2,854,539)	$ (2,500,406)

Revenues applied to mandated activities include $131,235 (2009: $848,864) drawn from donor restricted deferred operating funds. These revenues represent the extent of private funding for these activities.

RBG Facts

Royal Botanical Gardens is the largest botanical garden in Canada. RBG features within its dozens of documented collections approximately 40,000 plants displayed in five major garden exhibition areas.

HISTORY
1930 – Received Royal Charter from King George V
1932 – Opened to the public
1941 – Established by an Act of the Provincial Legislature

CHARITABLE REGISTRATION
13350 0850 RR0001

VISITATION
192,548 (approximate) paid visitors, school groups, conference attendees (does not include trail users)

CORE PROGRAM AREAS
Horticulture
Education
Natural Lands
Science and Research

EMPLOYEES
Spring and summer: 145
Off season: 60 full-time (15 part-time)

MEMBERSHIP
7,988 memberships, representing an estimated 12,968 members

AUXILIARY VOLUNTEERS
317 volunteers provided
46,000 volunteer hours

ROYAL BOTANICAL GARDENS SIZE
Total: 1,100 hectares (2,700 acres or 11 square kilometres)
Cultivated Gardens:
121 hectares (250 acres)
Nature Sanctuaries:
971 hectares (2,450 acres)
Trails: 27 kilometres

HORTICULTURAL COLLECTIONS AND HIGHLIGHTS
8,000 taxa (different species and cultivars) in the permanent collection; maintains the International Lilac Registry

Rock Garden
70,000 spring flowering bulbs and 40,000 summer annuals

Arboretum
Features over 600 species and cultivars of lilacs, as well as extensive magnolia and crabapple collections

Laking Garden
Thousands of iris and peony blooms; ornamental grasses; as well as an extensive Perennial Garden and a Heritage Garden (Temporarily closed for the 2011 season.)

Hendrie Park
The Gardens' largest garden area is noted for its collection of antique and hybrid roses in the Centennial Rose Garden, as well as Woodland, Scented and Medicinal gardens, World of Botany, Helen M. Kippax Garden and Veggie Village: 100 Mile Produce Gardens

Mediterranean Garden
Two-storey indoor garden features a collection of ethnobotanical plants from the world's five Mediterranean climates that shaped human civilization

HERBARIUM
Approximately 60, 000 specimens

WILDLIFE SPECIES RECORDED AT ROYAL BOTANICAL GARDENS
Birds: 248 species
Mammals: 25 species
Fish: 64 species
Amphibians: 9 species

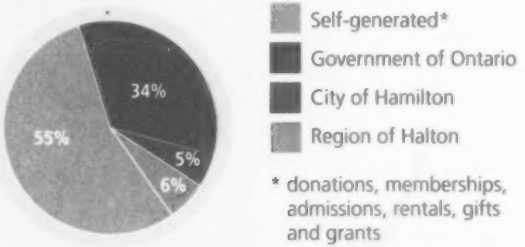
PLANT SPECIES RECORDED AT ROYAL BOTANICAL GARDENS
2,814 species

FACILITIES
RBG Centre, 680 Plains Road West, Burlington
This administration, research and public learning facility houses the auditorium, classrooms, archives and herbarium, Camilla and Peter Dalglish Atrium, Aldershot Escarpment Garden, Stedman Exploration Hall, Mediterranean Garden, the children's Discovery Garden, The Garden's Café and the gift shop

Nature Interpretive Centre, Arboretum, Hamilton
The Nature Interpretive Centre, our gateway to Cootes Paradise, features exhibits on our wetland restoration activities and is the hub of our formal education program and children's camps

Rock Garden Teahouse
and **Turner Pavilion Teahouse,** Hendrie Park
Open seasonally, these areas provide visitors with a quick lunch or snack

FUNDING



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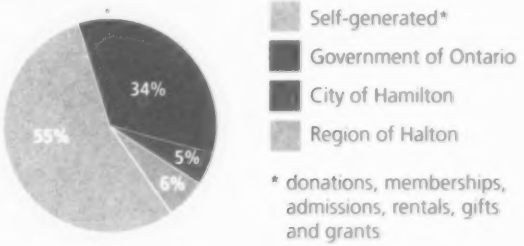

ROYAL
BOTANICAL
GARDENS
www.rbg.ca

680 Plains Road West, Burlington, Ontario L7T 4H4
P.O. Box 399, Hamilton, Ontario L8N 3H8
905-527-1158, 1-800-694-4769, Fax: 905-577-0375
Charitable Registration: 13350 0850 RR0001

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